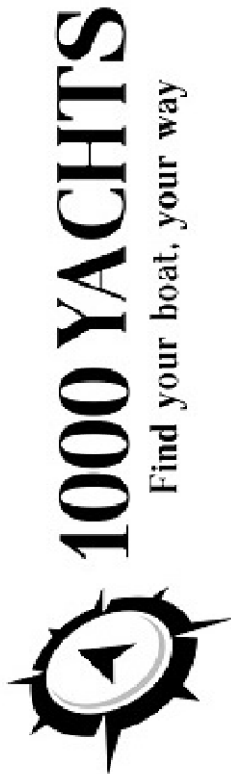
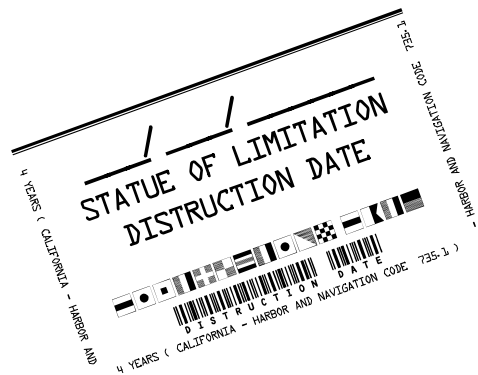


# Listing Assistance Guide

Professional Brokerage Version - ListingNotes ( Ver. 03.27.2022 )



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Vessels Name: \_\_\_\_\_

Owners Name: \_\_\_\_\_

Owners Mobile: \_\_\_\_\_

## 1. Price

Initial Entry Date ( System Entered)

MM/DD/YYYY

Last Revised Date (System Entered)

MM/DD/YYYY

Listing Status

- For Sale
- Sale Pending
- Closed
- Sold (enter Sold Price)

Featured Yachts

- Include as a Featured Yacht

Available For Co-Brokerage

- Available for 50/50 split

Asking Price (Display Only)

\$

Initial Asking Price

\$ XXX,XXX,XXX

- US \$

Revised Asking Price

\$ XXX,XXX,XXX

Sold Price

\$

Type of Owner

- Individual
- Individual & Spouse
- Trust
- Partnership
- LLC
- S-Corporation
- C-Corporation

- Agree to terms and conditions

**Save form**

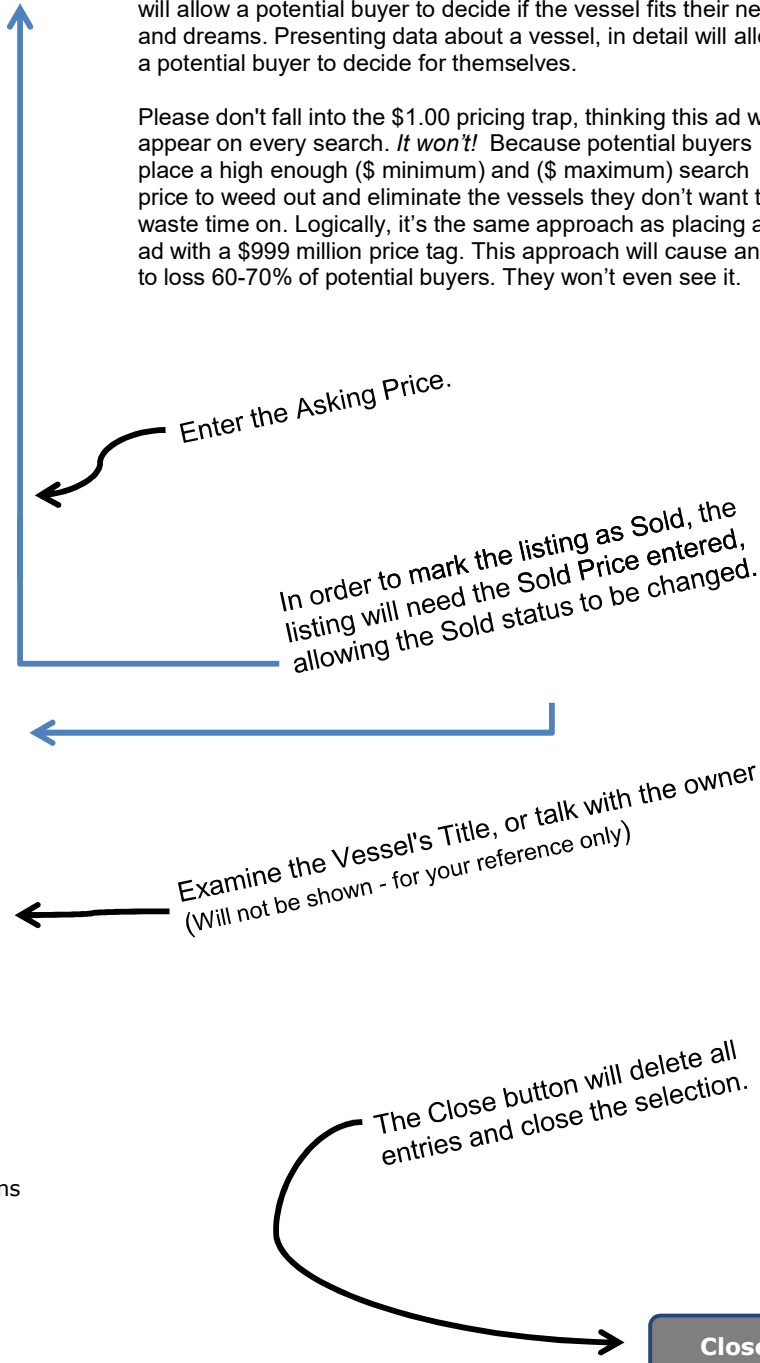
**Close**

### Writing a Spectacular Listing

The Listing Assistance Guide is a structured approach at acquiring complete and accurate information about a vessel. It is a step-by-step approach which provides a series of professional questions that will make most anyone a seasoned boat/yacht professional. This guide allows you to simply check off basic categories, and write down various details about the vessel. This will allow you to talk with the owner, and perform a walk-through of the vessel, which will be very helpful when creating a marketing presentation and comprehensive listing.

Present the vessel in the best possible light, and focus on providing detailed information and especially data. In this way it will allow a potential buyer to decide if the vessel fits their needs and dreams. Presenting data about a vessel, in detail will allow a potential buyer to decide for themselves.

Please don't fall into the \$1.00 pricing trap, thinking this ad will appear on every search. *It won't!* Because potential buyers place a high enough (\$ minimum) and (\$ maximum) search price to weed out and eliminate the vessels they don't want to waste time on. Logically, it's the same approach as placing an ad with a \$999 million price tag. This approach will cause an ad to lose 60-70% of potential buyers. They won't even see it.



## 2. Vessel Location

### Vessel Location

- Our Brokerage Docks
- Our Sales Office
- Our Showroom
- Our Client's Private Dock

**( Do Not Disturb ! )**

### Vessel's Zip Code

### Vessel 's City

### Vessel's State

### Vessels Country

### AND/OR

### Vessel Location ( Latitude / Longitude )

( Copy & Paste from Google Maps )

**Save form**

**Close**

### Vessel Location

We have found by answering both zip code and Google Maps (lat,-long) locations, it makes finding the vessel's location much easier for potential buyers.

## Listing Assistance Guide

### 3. Specifications

Manufacturer / Builder

Model Type / No.

Designer ( Optional, Not Required )

Name of Vessel ( Optional, Not Required )

Manufacturer Hull ID No. (On Transom, Right Side)

Year Built

US Coast Guard Official No.

Flag of Registration

State Registration No.

Condition

- New
- Used

Vessel Type

- Power
- Sail
- Personal Watercraft
- Paddle Craft

Hull Material

- Fiberglass
- Composite / Wood-Epoxy
- Wood
- Aluminum
- Steel
- Stainless
- Kevlar
- Carbon Fiber
- Other

#### Complete Information

Please answer or mark at least (1) one selection in each category. That way potential buyers looking for a specific item (make, model, type of engine, cruising speed, etc.) will find your ad in their search. On the other hand, don't select every selection either. (For example, Hull Shape; ALL) First, this makes no sense. Second, this would then cross the line into the Federal Truth in Advertising Laws. (i.e. an ad must be truthful, not misleading, and must be backed by specific evidence.)

## Hull Shape

- Flat
- Round Displacement
- Modified Vee Planning
- Vee Semi Displacement ( 0-5 Degrees)
- Vee Semi Displacement ( 6-15 Degrees)
- Deep Vee ( + 16 Drgrees)
- Cathedrel
- Hydro
- Pontoon Double Tube
- Pontoon Triple Tube
- Sail Mono
- Catamaran
- Trimaran
- Other

## Power Category

- Aluminum Fishing Boat
- Bass Boat
- Bay Boat / Flat Boat
- Bowrider
- Cabin Cruiser
- Center Console
- Convertible
- Cuddy Cabin
- Deck Boat
- Dinghy
- Downeast Cruiser
- Express Cruiser
- Express Fishing Boat
- Fish-and-Ski
- Flybridge Cruiser
- High Performance
- Houseboat
- Jet Boat
- Luxury Crossover
- Motor Yacht
- Multi-Hull Power Boat
- Outboard Cruiser
- Personal WaterCraft
- Pontoon Boat
- Power Cruiser / Motor Yacht
- RIB Inflatable
- Ski / Wakeboard
- Sport Boat / Runabout
- Sport Fishing
- Submarine
- Trawler / Long Range Cruiser
- Walkaround Cuddy
- Super Yacht ( 80ft - 199ft )
- Mega Yacht ( 200ft - 299ft )
- Giga Yacht ( + 300ft )

## Sail Boat Category

- Catboat ( One-Mast )
- Sloop ( One-Mast )
- Cutter ( One-Mast, Double Jib )
- Ketch ( Two-Masted, Before Helm )
- Yawl ( Two-Masted, After Helm )
- Schooner ( Two-Masted )
- Luggar ( Two-Masted, Cross between Gaff & Lateen Rig )
- Brigantine ( Two-Masted )
- Barque ( Three-Masted )
- Tall Ship ( Four-Masted )

## Sail Keel Type

- Centerboard
- Daggerboard
- Leeboard
- Full Keel
- Modified Full Keel
- Full Keel w/Skeg Rudder
- Fin Keel
- Fin Keel w/Spade Rudder
- Bulb Keel
- Wing Keel
- Bilge Keel
- Foil Keel

## Sail Rigging

- Bermuda Rig
- Gaff Rig
- Gunter Rig
- Lateen Rig
- Lug / Sateen Rig
- Square Rig

## Cruising Speed - Knots

## Cruising Speed - RPM

## Maximum Speed ( Knots )

## Range ( Nautical Miles )

**Save form**

**Close**

# Listing Assistance Guide

## 4. Dimensions

Entry in Feet

Feet

Meters

Length Overall ( LOA )

Length At Waterline ( LAW )

Beam

Maximum Draft

Dry Weight ( Lbs )

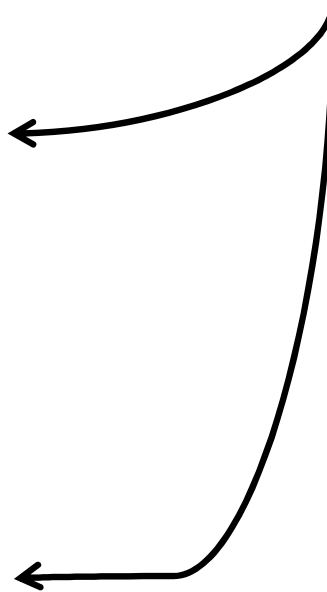
Maximum Capacity ( Persons )

### Dimension Information

Optional Information includes:

Length At Waterline (LAW)

Maximum Capacity (Persons)



**Save form**

**Close**

## 5. Engine(s)

### Number of Engines

- None
- One (1)
- Two (2)
- Three (3)
- Four (4)
- Five (5)
- Six (6)
- Over Six (+6)

### Engine Manufacturer

### Engine Model

### Year Mfg.

### Horse Power (HP each engine)

### Engine Hours #1 ( Port )

### Engine Hours #2 ( Starboard )

### Engine Hours #3 ( Third )

### Engine Hours #4 ( Fourth )

### Engine Hours #5 ( Fifth )

### Engine Hours #6 ( Sixth )

## Drive Type

- Inboard
- Outboard Engine
- SternDrive Engine
- Jet Drive
- V-Drive
- W-Drive
- Turbine Engine
- POD Drive
- Arneson Surface Drive
- Other

## Fuel Type

- Diesel
- Gas
- Electric
- Other

**Save form**

**Close**

## 6. Tank(s)

### Number of Fuel Tanks

- None
- One (1)
- Two (2)
- Three (3)
- Four (4)
- Five (5)
- Six (6)
- Seven (7)
- Eight (8)
- Over Eight (+8)

### Total Fuel Capacity ( US Gals.)

### Number of Fresh Water Tanks

- None
- One (1)
- Two (2)
- Three (3)
- Four (4)
- Five (5)
- Six (6)
- Seven (7)
- Eight (8)
- Over Eight (+8)

### Total Fresh Water Capacity ( US Gals.)

### Type of Water Maker Equipment ( If Equiped )

### Water Maker ( Fresh Water / Salt Water )

- Fresh Water
- Salt Water

## Listing Assistance Guide

### Number of Black Tanks

- None
- One (1)
- Two (2)
- Three (3)
- Four (4)
- Five (5)
- Six (6)
- Seven (7)
- Eight (8)
- Over Eight (+8)

### Tanks Information

If the vessel has no Black Tank but instead is equipped with an Electro Scan, please mark tanks as "None" and the processing equipment as "Electro Scan" treatment system.

### Total Black Tank Capacity ( US Gals.)

### Type of Black Tank Processing Equipment ( If Equiped )

Save form

Close

## 7. Accommodations

Number Sleeps

Number of Stateroom Cabins

Number of Heads

Number of V-Berths

Number of Hide-a-Beds

Number of Single Berths

Number of Double Berths

Number of Crews / Captains Quarters

**Save form**

**Close**

### 8. Power Features

#### Power Features

- AIS Transponder
- Auto Pilot
- Cockpit
- Color Radar
- Engine + 500 HP
- Engine Synchronizer
- Fly Bridge
- GPS / Chart Plotter / Auto Pilot
- Integrated Chartplotter
- Pilot House
- Remote Steering Controls
- Stabilizers
- Thruster ( Bow )
- Thruster ( Stern )
- Trim Tabs ( Movable )

Save form

Close

## 9. Sail Features

### Sail Features

- Auto Pilot
- Extra Sails
- Heavy Sails
- High Tech Composite Hull
- Hydro Generator
- Insulated Hull
- Keel Retractable
- Light Sails
- Masthead / Jibstay Rigged
- Maximum Cockpit Size
- Maximum Salon Size
- Power Winches
- Racer /Big Sail Plan
- Second Spinnaker
- Single Handed Operation
- Solar Panels
- Wind Generator

Text

Save form

Close

### 10. Extras ( Added Value )

#### Engine - Extras

- Engine 115 - 135 HP ( 3.0L )
- Engine 136 - 200 HP ( 3.0L-4.3L )
- Engine 201 - 230 HP ( 4.3L-5.0L )
- Engine 231 - 265 HP ( 5.0L-5.7L )
- Engine 266 - 300 HP ( 5.7L )
- Engine 301 - 350 HP ( 5.7L-8.1L )
- Engine 351 - 400 HP ( 5.7L-8.1L )
- Engine 401 - 425 HP ( 8.1L )
- Engine 426 - 470 HP ( 8.1L )
- Engine 471 - 500 HP ( 8.1L )
- Engine 501 - 750 HP
- Engine 751 - 1000 HP
- Engine + 1000 HP

**NOTE:** *This section has been designed and provided by Insurance companies and Financial institutions for valuation purposes.*

*Failure to make the appropriate notations may result in a lower valuation, and inability to qualify the vessel for; financing and/or appropriate insurance.*

#### Galley - Extras

- Bar / Console
- Dishwasher
- Fish Box - Insulated
- Ice Maker 20 Lbs Per Day
- Microwave Oven
- Pressure Water System
- Range - Electric
- Range - C N G
- Refrigerator / Ice Maker Combo
- Refrigerator AC / DC 6 cu ft
- Refrigerator / Freezer 10 cu ft
- Trash Compactor
- Washer - Dryer Combo
- Water Heater 6 Gal

#### Electronic - Extras

- Auto Pilot ( Boats to 20,000 Lbs )
- Auto Pilot w/Remote ( Boats to 20,000 Lbs )
- Auto Pilot ( Boats to 20,000 - 40,000 Lbs )
- Auto Pilot w/Remote ( 20,000 - 40,000 Lbs )
- Battery Charger Dual 10 amp
- Battery Charger Triple 10 amp
- Depth Sounder
- Fish Finder - Max Depth 600 ft
- Fish Finder - Max Depth 1000 ft
- Fish Finder - Max Depth 2500 ft
- Fish Finder - Max Depth 1000 ft ( Color Screen )
- Fish Finder - w/GPS Max Depth 1000 ft ( Color Screen )
- Fish Finder - w/GPS Max Depth 3000 ft ( Color Screen )
- Generator
- GPS w/Cartography
- GPS w/Cartography ( Color )
- Inverter 600W
- Inverter 800W

- Inverter 1000W
- Inverter 1500W
- Inverter 2000W
- Inverter 2500W
- Inverter 3000W
- Radar 16 Mile
- Radar 24 Mile LCD
- Radar 24 Mile Color
- Radar 48 Mile Color
- Radar Arch
- Radio 25 Watt VHF

## Entertainment - Extras

- DVD Player
- Blu-Ray Player
- Flat Panel TV 19 inch
- Flat Panel TV 20 - 29 inch
- Flat Panel TV 30 - 39 inch
- Flat Panel TV 40 - 49 inch
- Flat Panel TV 50 - 59 inch
- Flat Panel TV + 60 inch
- Stereo Am/FM/CD
- Stereo Satellite/CD

## Canvas - Extras

- Bimini Top
- Boat Cover 7 - 14 ft
- Boat Cover 15 - 19 ft
- Boat Cover 20 - 25 ft
- Boat Cover 26 - 31 ft
- Boat Cover 32 - 42 ft
- Boat Cover Custom 18 - 25 ft
- Bow Cover
- Cockpit Cover
- Cockpit Enclosure
- Fly Bridge Enclosure
- Salon Enclosure

## Miscellaneous Equipment - Extras

- A/C Carry On
- A/C 12,000 btu
- A/C 16,000 btu
- A/C Heating System 12,000 btu
- A/C Heating System 16,000 btu
- Anchor Pole
- Batteries - Dual / Switch
- Cavitation Plate / Adjustable
- Cockpit Freezer
- Cockpit Heater
- Cockpit Lights
- Docking Lights
- Dual - Prop
- Dual - Prop Twin
- Exhaust - Silent Choice
- External Steering / Hydraulic
- Fire Ext 75 - 100 cu ft
- Fire Ext 100 - 200 cu ft
- Floor Snap In / Out Carpet
- Floor Vinyl Snap In / Out Carpet
- Fresh Water Cooling System
- Fuel Injection
- Generator 3 kw - Gas
- Generator 4 kw - Gas
- Generator 5 kw - Gas
- Generator 6.5 kw - Gas
- Generator 9 + kw - Gas
- Generator 4 kw - Diesel
- Generator 5 kw - Diesel
- Generator 6.5 kw - Diesel
- Generator 9 + kw - Diesel
- Hardtop 16 - 20 ft Boat
- Hardtop 21 - 25 ft Boat
- Hardtop 26 - 30 ft Boat
- Hardtop 31 - 35 ft Boat
- Headers - Water Injected
- Outboard Power Title / Trim 50 - 100 HP
- Outboard Power Title / Trim 101 - 300 HP
- Outboard Power Title / Trim 301 - 500 HP
- Porta Potti
- Properller Stainless Steel - 3 Blade
- Properller Stainless Steel - 4 Blade
- Properller Stainless Steel - 5 Blade
- Spotlight - Remote Control
- Swim Step - Fiberglass
- Swim Step - Teak
- Swim Step - w/Ladder
- T - Top w / Canvas
- Transom Bracket Single Engine

## Listing Assistance Guide

- Transom Bracket Twin Engine
- Transom Bracket Single Engine w/Swim Platform
- Transom Bracket Twin Engine w/Swim Platform
- Transom Jack / Hydraulic
- Transom Lift Bracket Single Engine
- Transom Lift Bracket Twin Engine
- Trim Tabs / Hydraulic
- Trim Indicator
- Vacuum Flash Head w Holding Tank
- Watermaker / Rev Osmosis 200 GPD
- Watermaker / Rev Osmosis 500 GPD
- Watermaker / Rev Osmosis 1.5 GPH
- Watermaker / Rev Osmosis 6.7 GPH
- Windless 18 - 24 ft Boat
- Windless 25 - 30 ft Boat
- Windless 31 - 45 ft Boat
- Windless 46 - 58 ft Boat
- Windless 59 - 65 ft Boat

Save form

Close

### 11. Fishing / Ski / PWC / Pontoon - Extras

#### Fishing - Extras

- Bait Tank -32 Gal
- Bait Tank + 32 Gal
- Downrigger - Electric
- Downrigger - Manual
- Fish Pedestal Chair
- Outriggers
- Storage Tackle Center 6 Drawer
- Transom Fishing Chair
- Transom Live Well
- Trolling Motor

#### Ski Boat - Extras

- Barefoot Ski Boom
- Barefoot Ski Training Boom
- Cruise Control
- Extended Pylon
- Surf System
- Tournament Ski Pylon
- Transom Shower Hot & Cold
- Transom Shower Cold
- Wake Board Racks
- Wake Board Tower
- Wake Board Tower Lights
- Wake Board Tower Speakers
- Water Ballast System

#### Personal WaterCraft - Extras

- Carburaion Kit
- Carburaion Kit Dual
- Cover
- Exhaust - High Performance
- Impeller - Stainless Steel
- Jet Ski / Watercraft Trailer for 1
- Jet Ski / Watercraft Trailer for 2
- Steering System

## Jet Drive - Extras

- Blueprinted Jet
- Grate - Ski
- Grate - Race
- Impeller - Stainless Steel
- Jet-A-Vator - Manual
- Jet-A-Vator - Electric
- Nozzel Reducer

## Pontoon Boat - Extras

- Bimini Top
- Bimini Top - Automatic Powered
- Double Bimini
- Full Enclosure
- Hydraulic Steering w/Tilt Wheel
- In Floor Storage
- Lifting Strakes - 2 inch
- Lifting Strakes - 4 inch
- Lifting Strakes - 6 inch
- Playpen Cover 16 - 18 ft
- Playpen Cover 19 - 21 ft
- Playpen Cover 22 - 25 ft
- Playpen Cover 26 - 28 ft
- RGB Lighting 16 - 20 ft
- RGB Lighting 21 - 25 ft
- RGB Lighting 26 - 30 ft
- RGB Lighting + 31 ft
- Ski Tow Bar
- Sport Arch w/Bimini
- Teak Upgrade Flooring
- Triple pontoons 22 ft
- Triple pontoons 24 ft
- Triple pontoons 26 ft
- Triple pontoons 28 ft
- Triple pontoons 30 ft

**Save form**

**Close**



## 13. Introduction

### Introduction

( Text entry )

### Manufacturers' Description

( Text entry - Optional, Not Required )

**Note:**

Category captions are only suggestions and entry is optional.

If the vessels asking price is high, above the Average Comparable Price for similar year/make/model, this would be an ideal opportunity to highlight the additional extras, equipment or features that would explain the higher asking price.

Providing additional detailed information to potential buyers will always help sell the vessel.

If No entries are made, nothing will be shown.

### Work Recently Completed

( Text entry - Optional, Not Required )

- ( Describe any work recently completed: )
- ( Describe equipment: )
- ( Describe additional features: )
- ( Date of the most recent survey and if available: )

## Listing Assistance Guide

<b>Aft Deck</b>	<i>( Text entry - Optional, Not Required )</i>
<b>(An Example )</b>	
<p>Crescent shaped seating, upholstered furniture quality.                  Granite table with dual stainless steel pedestals and high/low positions.                  Teak desk.                  Double glass and mahogany framed doors that open to salon.                  (2) wing doors (Port &amp; Stb) that open to the side decks.                  Line capstan to starboard.                  Custom teak cabinets with granite countertops, including a refrigerator, sink and storage.                  Built-in Safety Sprinklers.                  Heavy duty commercial Ice maker.</p>	
<b>Aft Stateroom</b>	<i>( Text entry - Optional, Not Required )</i>
<p>( Describe extras: )                  ( Describe equipment: )                  ( Describe features: )</p>	
<b>Ancillary Equipment</b>	<i>( Text entry - Optional, Not Required )</i>
<p>( Describe extras: )                  ( Describe equipment: )                  ( Describe features: )</p>	
<b>Audio Visual Equipment</b>	<i>( Text entry - Optional, Not Required )</i>
<p>( Describe extras: )                  ( Describe equipment: )                  ( Describe features: )</p>	
<b>Bow Stateroom</b>	<i>( Text entry - Optional, Not Required )</i>
<p>( Describe extras: )                  ( Describe equipment: )                  ( Describe features: )</p>	
<b>Bridge Deck Aft</b>	<i>( Text entry - Optional, Not Required )</i>
<p>( Describe extras: )                  ( Describe equipment: )                  ( Describe features: )</p>	
<b>Bridge Deck Forward</b>	<i>( Text entry - Optional, Not Required )</i>
<p>( Describe extras: )                  ( Describe equipment: )                  ( Describe features: )</p>	
<b>Captains Quarters</b>	<i>( Text entry - Optional, Not Required )</i>
<p>( Describe extras: )                  ( Describe equipment: )                  ( Describe features: )</p>	

## Listing Assistance Guide

<b>Cockpit</b>	<i>( Text entry - Optional, Not Required )</i>
( Describe extras: ) ( Describe equipment: ) ( Describe features: )	
<b>Communication Equipment</b>	<i>( Text entry - Optional, Not Required )</i>
( Describe extras: ) ( Describe equipment: ) ( Describe features: )	
<b>Crews Quarters</b>	<i>( Text entry - Optional, Not Required )</i>
( Describe extras: ) ( Describe equipment: ) ( Describe features: )	
<b>Deck Equipment</b>	<i>( Text entry - Optional, Not Required )</i>
( Describe extras: ) ( Describe equipment: ) ( Describe features: )	
<b>Electrical / Generation Equipment</b>	<i>( Text entry - Optional, Not Required )</i>
( Describe extras: ) ( Describe equipment: ) ( Describe features: )	
<b>Elevator</b>	<i>( Text entry - Optional, Not Required )</i>
( Describe extras: ) ( Describe equipment: ) ( Describe features: )	
<b>Engine/Mechanical Equipment</b>	<i>( Text entry - Optional, Not Required )</i>
( Describe extras: ) ( Describe equipment: ) ( Describe features: )	
<b>Exterior</b>	<i>( Text entry - Optional, Not Required )</i>
( Describe extras: ) ( Describe equipment: ) ( Describe features: )	
<b>Flybridge</b>	<i>( Text entry - Optional, Not Required )</i>
( Describe extras: ) ( Describe equipment: ) ( Describe features: )	
<b>Galley</b>	<i>( Text entry - Optional, Not Required )</i>
( Describe extras: ) ( Describe equipment: ) ( Describe features: )	
<b>Guest Head</b>	<i>( Text entry - Optional, Not Required )</i>
( Describe extras: ) ( Describe equipment: ) ( Describe features: )	

## Listing Assistance Guide

**Guest Stateroom (Port/Stb) / (Forward/Mid/Aft)** ( Text entry - Optional, Not Required )

( Describe extras: )  
( Describe equipment: )  
( Describe features: )

**Head Aft** ( Text entry - Optional, Not Required )

( Describe extras: )  
( Describe equipment: )  
( Describe features: )

**Head Forward** ( Text entry - Optional, Not Required )

( Describe extras: )  
( Describe equipment: )  
( Describe features: )

**Head Station** ( Text entry - Optional, Not Required )

( Describe extras: )  
( Describe equipment: )  
( Describe features: )

**Laundry Room** ( Text entry - Optional, Not Required )

( Describe extras: )  
( Describe equipment: )  
( Describe features: )

**Main Salon** ( Text entry - Optional, Not Required )

( Describe extras: )  
( Describe equipment: )  
( Describe features: )

**Master Stateroom and Head** ( Text entry - Optional, Not Required )

( Describe extras: )  
( Describe equipment: )  
( Describe features: )

**Navigation Equipment** ( Text entry - Optional, Not Required )

( Describe extras: )  
( Describe equipment: )  
( Describe features: )

**Office Equipment** ( Text entry - Optional, Not Required )

( Describe extras: )  
( Describe equipment: )  
( Describe features: )

**Owner's Study** ( Text entry - Optional, Not Required )

( Describe extras: )  
( Describe equipment: )  
( Describe features: )

## Listing Assistance Guide

**Pilothouse** ( Text entry - Optional, Not Required )

**(An Example )**

Heated Windshield fan Defogger  
 Upholstered overhead  
 Cherry woodwork and cabinetry  
 U-Shaped leather dinette  
 Stone dinette table with stainless steel inlays  
 Custom Recaro electric helm chair  
 Chart table with 5-drawer storage  
 Leather and stone console  
 Safety sprinkler heads and smoke detector

**Safety Equipment** ( Text entry - Optional, Not Required )

( Describe extras: )  
 ( Describe equipment: )  
 ( Describe features: )

**Skylounge (Bridge Deck)** ( Text entry - Optional, Not Required )

( Describe extras: )  
 ( Describe equipment: )  
 ( Describe features: )

**Sun Deck** ( Text entry - Optional, Not Required )

( Describe extras: )  
 ( Describe equipment: )  
 ( Describe features: )

**Upper Helm Station** ( Text entry - Optional, Not Required )

( Describe extras: )  
 ( Describe equipment: )  
 ( Describe features: )

**Tender / Dinghy** ( Text entry - Optional, Not Required )

( Describe extras: )  
 ( Describe equipment: )  
 ( Describe features: )

**Toys** ( Text entry - Optional, Not Required )

( Describe extras: )  
 ( Describe equipment: )  
 ( Describe features: )

**Miscellaneous** ( Text entry - Optional, Not Required )

( Describe extras: )  
 ( Describe equipment: )  
 ( Describe features: )

**Save form**

**Close**

## 14. Exclusions and Disclaimers

### Trailer / Dinghy / Toys

- Trailer Included
- Dinghy Included
- Toys Included

### Trailer Included

(Description of Trailer [Make/Model/Year] )

### Dinghy Included

(Description of Dinghy [Make/Model/Year] )

### Toy(s) Included

(Description of Toy(s) )

### Excluded Personal Items

(Excludes: Gear, Equipment, Furnishings, and Personal Items not included. )

## Brokerage Disclaimer

( See Standard Exclusions and Disclaimers, automatically included. )

## Standard Exclusions

( Automatically Included )

Potential purchasers should assume that items on the vessel at the time of viewing, but not specifically listed on this sheet, are not included with the sale of the yacht. These specifications are believed to be true and correct but cannot be guaranteed.

## Standard Disclaimer

( Automatically Included )

Specifications and details of this vessel are provided in good faith for informational purposes only. Data regarding the specifications, operating characteristics and condition of the vessel was obtained from sources believed reliable but is not guaranteed by owner or brokers. Buyer assumes responsibility to verify all speeds, capacities, consumption and other measurements contained herein and otherwise provided and agrees to instruct his agent or surveyor to confirm such details prior to purchase. Vessel is offered subject to prior sale, price and inventory changes and withdrawal from market without notice.

## Standard Disclaimer

( Automatically Included )

Engine hours are as of the date of the original listing and are a representation of what the listing broker has been told by the owner and/or actual reading of the engine hour meters. The broker cannot and does not guarantee the true hours. It is the responsibility of the purchaser to verify engine hours, warranties implied or otherwise, and major overhauls as well as all other representations noted on the listing brochure.

## Standard Disclaimer

( Automatically Included )

The Company offers the details of this vessel in good faith but cannot guarantee or warrant the accuracy of this information nor warrant the condition of the vessel. A buyer should instruct his agent(s), or his surveyor(s), to investigate such details as the buyer desires validated. This vessel is offered subject to prior sale, price change, or withdrawal without notice.

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